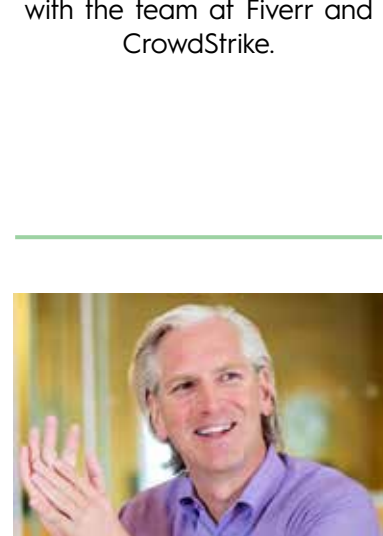


INVESTMENT TRACK

You're an entrepreneur with a growing business looking for investment on your startup? This is the track for you!

SPEAKERS TO SEE

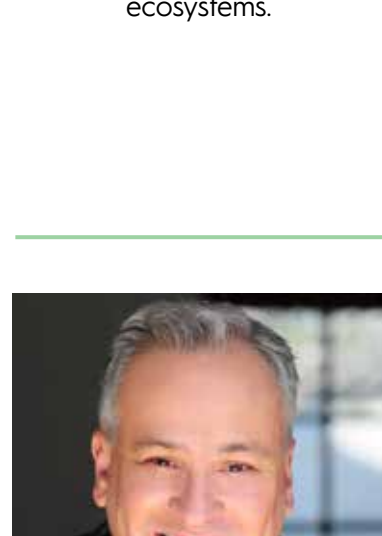
These are some of the announced speakers who also own or work in investment funds. Be sure to see them on stage to get an insight into the mind of an investor. And don't forget - always research an investor and what kind of work or investment portfolio they have done before approaching them.



PHILIPPE BOTTERI
Partner at Accel
Philippe focuses on SaaS, enterprise and marketplace businesses. He led Accel's investments in DocuSign, PeopleDoc, Qubit, Algolia, Biabla, Doctolib and Snyk. He also works closely with the team of Fiverr and CrowdStrike.



ERIC SCHURENBERG
CEO & Editor-in-Chief of Inc. and Fast Company at Manisfacto Ventures
Eric Schurenberg is Editor-in-Chief of Inc and the CEO of Fast Company. Previously, Eric was Editor-in-Chief of BNET.com and CBSMoneywatch.com for CBS Interactive. The sites together won more than a dozen awards during his tenure.



JANET BANNISTER
Partner at Real Ventures
Janet is a Partner at Real Ventures, a leading source of capital for Canada's game-changing entrepreneurs and a driving force behind emerging tech ecosystems.



HARRY NELIS
General Partner at Accel Partners
Harry Nelis focuses on consumer internet, financial services and software companies. He led Accel's investments in CHECK24, Funding Circle, KAYAK (acquired by Priceline), Showroomprive, WorldRemit and others.



SHRUTI GANDHI
Founder and Managing Partner at Array Ventures
Array Ventures funds founders solving impactful problems in forgotten industries using revolutionary technology.



WES NICHOLS
Board Partner at Uprfront Ventures (co-founder, MarketShare)
2X technology entrepreneur, investor, public/growth board director, VC/Board Partner, Uprfront Ventures. Expert in digital transformation, predictive analytics, and AI. Co-Founder, MarketShare - world's largest planning/attribution software for marketing.



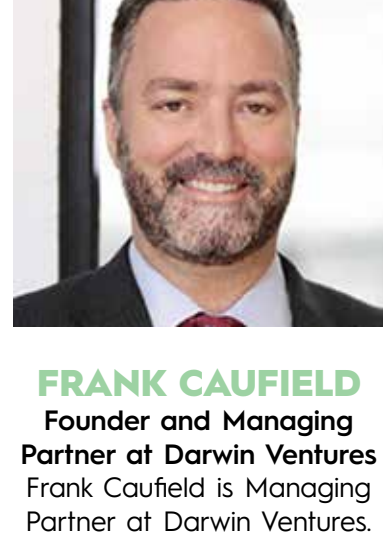
JALAK JOBANPUTRA
Founding partner at FuturePerfect Ventures
Jalak Jobanputra is founding partner of FuturePerfect Ventures, an early stage venture capital fund in NYC focused on next generation technology such as blockchain and machine learning.



FRANCOIS DOSSA
Head of Alliance Ventures at Renault-Nissan-Mitsubishi
Francois Dossa is Alliance Global Vice President, Ventures and Open Innovation. He joined Renault-Nissan-Mitsubishi in 2017 and managed the creation of Alliance Ventures. He previously was CEO of Nissan do Brazil Automóveis and held various leadership positions in the investment banking industry.



NAN LI
Managing Director at Obvious Ventures
Nan is a Managing Director at Obvious Ventures. Prior to joining OV, Nan managed early stage tech investments for Eric Schmidt's Innovation Endeavors. He has been a venture investor/advisor for the past 8 years.



CHADWICK XU
CEO of Shenzhen Valley Ventures
Chadwick is an experienced entrepreneur. Prior to SVV, Chad co-founded Zowee Technology in 2004, which made its IPO in 2010. Zowee's clients include a diverse array of industrial giants such as Huawei, Lenovo, Samsung, and emerging startup Unicorn Xiaomi.



ANDREW BEEBE
Managing Director at Obvious Ventures
Andrew Beebe focuses on sustainable systems investments at Obvious Ventures across mobility, buildings, and resource intensive industries. He serves on the board of Sighth, Plant Prefab, and Xper1Sea, and as an observer for Embala, Liliium, and Proterra.



JAI DAS
Co-founder & Managing Director at Sapphire Ventures
Jai is the Managing Director of Sapphire Ventures and has been fortunate to have invested in 11 companies that have IPO'ed and 9 companies that have been acquired.



FRANK CAUFIELD
Founder and Managing Partner at Darwin Ventures
Frank Caufield is Managing Partner at Darwin Ventures. Frank founded Darwin Ventures in 2004. Frank has over 25 years of experience in high technology finance, business development, marketing and sales.



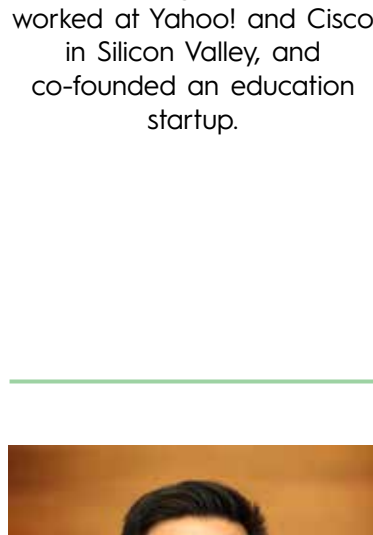
GREG SANDS
Founder at Costanza Ventures
An early stage investor for 20+ years, Greg helps startups interpret early signals to identify & leverage the most valuable aspects of their solution. Prior to founding Costanza, he was Managing Director at Sutter Hill focused on enterprise SaaS startups.



VICTOR BOYAJIAN
Global Chair, Venture Technology and Emerging Companies at Dentons
Victor Boyajian advises on venture capital, private equity, securities and strategic transactions around the globe. He counsels senior executives, boards of directors and venture firm principals on critical issues impacting strategic growth.



CINDI CHOI
Venture Partner at Total Energy Ventures
Cindi is a venture capital partner at Total Energy Ventures, the corporate venture arm of Total SA (\$140B). Focused on finding, funding and fostering start-ups globally in renewables, mobility, smart-grid, data intelligence, analytics



TINA CHENG
Managing Partner at Cherubic Ventures
Tina is the managing partner at Cherubic Ventures, an early-stage seed fund investing in startups in Greater China and the US. Prior to joining the fund, Tina worked at Yahoo! and Cisco in Silicon Valley, and co-founded an education startup.



TRACY ISACKE
MD Corporate Venture Capital at Silicon Valley Bank
Tracy Isacke joined Silicon Valley Bank in 2014 and leads the company's Corporate Relationship Management Team. As Head of the group, Tracy is responsible for Silicon Valley Bank's relationships with corporate venture funds, corporate development teams and innovation groups at some of the world's largest companies and emerging technology and life science startups.



ALEXIS OHANIAN
Co-founder at Initialized Capital
Alexis is the co-founder of Initialized Capital, a seed stage venture fund with over \$240M under management and a portfolio with \$20B in market value. He is the author of the bestselling book, Without their Permission, and co-founded Reddit.



GARRY TAN
Co-founder & Managing Partner at Initialized Capital
Garry Tan is the co-founder of Initialized Capital, an early stage fund managing more than \$250M. He has invested in and directly worked with 700 companies, including Coinbase and Instacart. A Stanford graduate, Tan was a partner at YC for 5 years.



AARON GERSHENBERG
Founder of Fund-of-funds/Direct Fund at Silicon Valley Bank Capital
SVB Capital, a venture capital, focuses on fund of funds and direct investments in the ... arm of SVB Financial Group the holding company of Silicon Valley Bank.



CHRISTINE HERRON
Director at Intel Capital
Intel Capital is a division of Intel Corporation, set up to manage corporate venture capital, global investment, mergers and acquisitions.



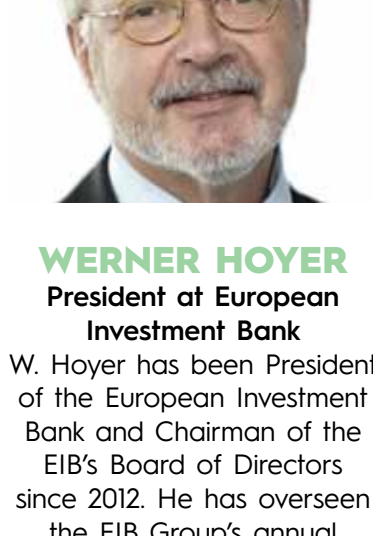
ADAM HITCHCOCK
Managing Partner at Patch Capital Partners
Adam Hitchcock is a Managing Partner of Patch Capital Partners, a real estate finance business and a Managing Partner of Sovereign Infrastructure Group, a global infrastructure investment business. Previously, he served in the Obama White House.



DAVID WASSONG
Co-founder at Strategic Capital Investment Partners LP
David Wassong is the Managing Director of ZhenFund, featured deals: Uxin (NASDAQ listed), Kuaishou, ofo bicycle, X-charge, UISEE, ShebaoTech, Lynxmed, etc.



FLEUR PELLERIN
Former French Minister for SMEs, Digital and Innovation, Foreign Trade Secretary, and Minister for Culture and Communication.



WERNER HOYER
President at European Investment Bank
W. Hoyer has been President of the European Investment Bank and Chairman of the EIB's Board of Directors since 2012. He has overseen the EIB Group's annual financing increase from EUR55bn to EUR84bn. Annual investment increased from EUR169bn to EUR287bn.



ARTHUR ZHANG
Managing Director at ZhenFund
Arthur Zhang is the Managing Director of ZhenFund, featured deals: Uxin (NASDAQ listed), Kuaishou, ofo bicycle, X-charge, UISEE, ShebaoTech, Lynxmed, etc.



Ray Dalio
Founder, Co-Chief Investment Officer & Co-Chairman at Bridgewater Associates
Ray Dalio is the founder, Co-Chief Investment Officer and Co-Chairman of Bridgewater Associates, the world's largest hedge fund. Under Ray's guidance, Bridgewater has developed an idea-meritocratic culture that is the foundation of the firm's success.



Asaf Horosh
Partner at Vintage Investment Partners
Asaf is a Partner at Vintage, he joined in 2015 from Greylock II. (now 83North) where he was a Principal working on enterprise software and consumer deals in Israel and Europe.

TALKS & PANELS

Here are some panels dedicated to or about venture capitalism.

6th Nov

What I wish a VC had told me
12.20 - 12.35
Centre Stage

The future of Venture Capital
12.40 - 13.00
Startup University

The China Startup Boom
15.15 - 15.35
Startup University

It's a match! Finding the perfect VC
15.45 - 16.05
Startup University

Sell your story: pitching in 2018
16.05 - 16.25
Startup University

7th Nov

Investor Secrets for 2019
15.10 - 15.30
Centre Stage

DeepTech Money
16.10 - 16.35
DeepTech

Will investing in 2017 beat the \$100 billion mark?
15.10 - 15.40
MoneyConf

8th Nov

How to fix your shitty pitch
12.10 - 12.35
Centre Stage

There's no Silicon Valley only China
14.20 - 14.40
Centre Stage

Investing in a innovative future
15.05 - 15.30
Forum

GROWTH SUMMIT

It's worth checking the stage for Growth Summit. Even though there isn't much information available about the sessions yet, they will focus mainly on startup CEO's sharing their experience and keynotes focusing on these 4 themes: hyper growth, funding, scaling and geography.

LISBON'S ECOSYSTEM:

The ecosystem in this sunny city is thriving! Here are the main players you'll want to know and maybe reach out to.

ACCELERATORS AND INCUBATORS IN LISBON:



Beta-i was created in 2010, having among its mission helping new and established businesses grow the startup way, by running acceleration and innovation programs, organizing events, promoting investment, and creating workspaces at their hub. Nowadays they have built a huge community based on +900 startup Alumni, including the ones of its famous flagship acceleration program Lisbon Challenge, together with the +12,000 people that already attended Beta-i events.

VENTURE CAPITALISTS IN LISBON:

One of the struggles of the Lisbon ecosystem is the low number of local investors and its dependency on international investors. With this said, there is a number of organisations that seek to attract investment into Lisbon and Portugal, such as Invest Lisboa and Lisbon Business Connections (LBC). Accelerators often act as the connector and mediator between startups and investors. Events like the Lisbon Investment summit exemplify this.

PORTUGAL VENTURES



Portugal ventures manages 18 venture capital to invest in different seed rounds of startups, that have a significant footprint in Portugal, focused on Tech, Life Sciences, and Tourism. Ticket size is from €100K to €1250K depending on stage and sector.

LC VENTURES



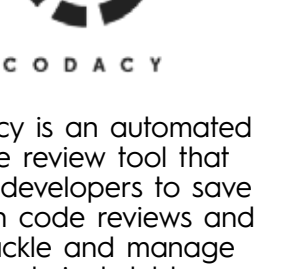
LC Ventures in the venture capital arm of Beta-i, the first global hands-on accelerator investment vehicle in Portugal. The LC Investment Vehicle invests in innovative tech startups from Europe, North and Latin America.

Bright Ventures



Bright Ventures is the investment arm of Bright Pixel. It invests in tech companies with a particular focus on B2B for the retail, telco, cyber-security and media verticals, in different stages of development, from early (MVP) to growth stages. The ticket size goes from €50K (Pre-seed) to €500K (Seed), plus possible Post-seed and Series A follow-ons.

RED ANGELS



Red Angels invests in pre-seed phase startups, with a ticket size of €50K. Red Angels also offers support for the portfolio of startups, such as mentoring and exposure to other investment opportunities

Caixa Capital



Caixa Capital's activities aim to support the global expansion of Portugal-related teams and companies. Through the various funds it manages Caixa Capital participates as a capital investor in the creation and development of consumer, enterprise, life sciences, cleantech, energy, industrial, infrastructure, and service-based businesses.

SONAE VENTURES



SonaE Ventures focuses on technology businesses around the Retail and Telecommunications Innovative tech solutions and International focus. It targets early stage companies in which the entrepreneur keeps the majority of his business and leads the company, leveraging on SonaE's core competencies and strategic assets.

Faber ventures



Faber Ventures invests in early stage startups where network effects and digital distribution can change the game, mainly software. It works with Pre-seed, Seed, and Post-seed to accelerate their development and introduce startups to larger markets.

MAIN STARTUPS IN THE ECOSYSTEM:

FARFETCH

Farfetch brings together independent fashion boutiques to provide a wide selection of elegant brands and styles.

uniplaces

Uniplaces is an international platform for booking student accommodation online. The Uniplaces team verifies every student home on the website.

Aptoide

Aptoide OEM, Telcos and Integrators to create and manage their own Android store.

CODACY

Codacy is an automated code review tool that helps developers to save time in code reviews and to tackle and manage technical debt.

talkdesk

Talkdesk is an easy-to-use, cloud-based, call center software solution that helps improve customer interactions while reducing costs.

feedzai

Feedzai, a data science company, offers software that uses big data analysis and machine-based learning to prevent fraud in commerce.

LANDING.JOBS

Landing.Jobs is a referral-based tech recruitment platform, that matches the best tech professionals to the best companies out there.

prodsmart

ProdSmart is a system that allows factory managers to motivate workers, reduce waste, optimize the production pipeline and predict their factory's future to better manage it, saving money and working better.

definedcrowd

Definedcrowd combines Crowd-as-a-Service and Machine Learning to accelerate enterprise data training and modeling.

Unbabel

Unbabel offers an online translation service that combines Artificial Intelligence with Crowd Post-Editing, to provide seamless translation.

attentive

Attentive is an information-assistant tool for sales teams. Its app integrates with CRM tools such as Salesforce and Hubspot and sends alerts about their clients and competitors.

jungle

Jungle specializes Artificial Intelligence for predictive maintenance. It uses the ever expanding streams of data within organisations to help predict what operations will look like in the near future.